

In brief

- Each year, Gaz Métro files a rate application with the Régie de l'énergie to request the approval of its distribution rates and component breakdown.
- The Régie rendered its decision regarding Gaz Métro's 2018 application on September 7. In light of its decision, as of October 1, 2017, natural gas rates for the commercial, institutional and industrial sectors will vary by an average of -1.8% to -3.6%, depending on the type of consumption.
- Natural gas remains the most economical energy on the market.

First of all, it is important to understand that the natural gas bill includes the following components:



- The price of natural gas itself (supply);



- The components that make it possible to deliver natural gas to consumers:
 - Distribution rate (Gaz Métro earnings come exclusively from this component of your bill);
 - Transportation;
 - Load-balancing;
 - Inventory management;
 - The greenhouse gas Cap-and-Trade System (C&T System).

Low natural gas prices will compensate for the increase of other components, which results in lower costs for commercial, institutional and industrial customers with a low or average consumption.

In concrete terms...



Commercial, institutional or industrial (CII) customer – Consumption of 41,500 m³

→ The annual natural gas bill will be adjusted by **-1.8% or -\$356** compared with the previous year.



Commercial, institutional or industrial (CII) customer – Consumption of 100,000 m³

→ The annual natural gas bill will be adjusted by **-2.3% or -\$1,023** compared with the previous year.



Commercial, institutional or industrial (CII) customer – Consumption of 1,000,000 m³

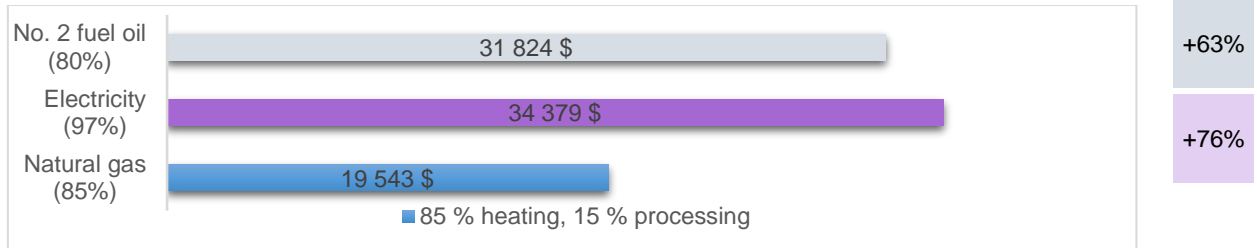
→ The annual natural gas bill will be adjusted by **-3.6% or -\$13,381** compared with the previous year.

The most competitive energy!

Natural gas still remains the most economical energy available on the market. By opting for natural gas, our customers are rewarded with the lowest possible heating bill. Even with the projected increase in electricity rates which will come into effect on April 1, 2018, natural gas still has a competitive advantage.



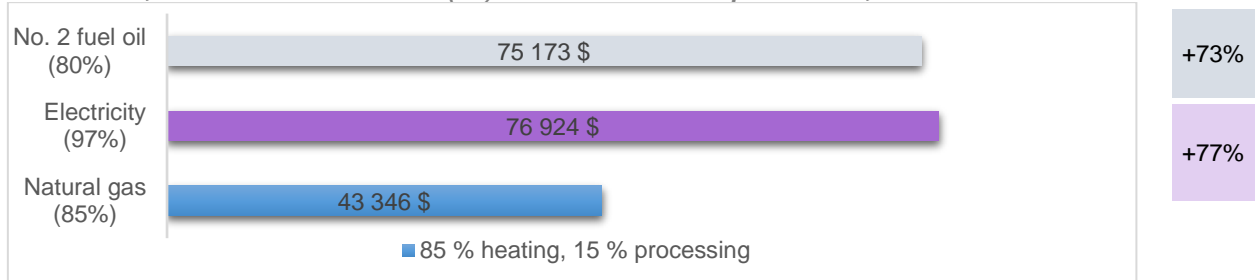
Commercial, institutional or industrial (CII) customer – Consumption of 41,500 m³



Estimated bill for 2017–2018
Annual bill, CII customer consuming 41,500 m³ per year



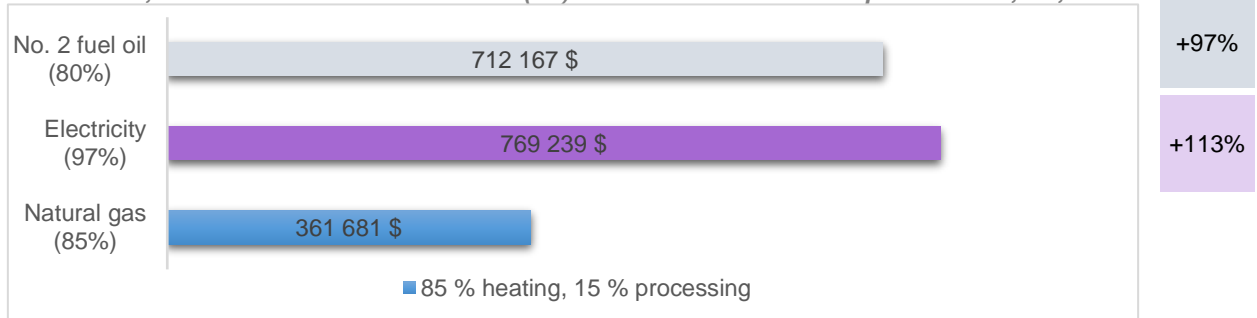
Commercial, institutional or industrial (CII) customer – Consumption of 100,000 m³



Estimated bill for 2017–2018
Annual bill, CII customer consuming 100,000 m³ per year



Commercial, institutional or industrial (CII) customer – Consumption of 1,000,000 m³



Estimated bill for 2017–2018
Annual bill, CII customer consuming 1,000,000 m³ per year